



Dora L. Raine
Speaker
Consultant

THE SOUTHERN RAINE

Born in the Deep South and raised in California, Dora L. Raine grew up around, and learned from, a plethora of leaders. Throughout High School, College, and Graduate School she surrounded herself with scholars and mentors.

For four years, she was the Chief Operating Officer for Brandon Enterprises, encompassing 12 of the fastest growing healthcare and franchise companies in the South.

As COO, Dora was responsible for the company's daily operations and growth throughout the Southern states.

Combining over 12 years in the healthcare industry, Dora L. Raine, is frequently called the Motivator in Stealth Mode for her intricate knowledge of the corporate road map. Armed with a Lean Six Sigma Black Belt certification from Georgia Tech and a master's degree in public relations she works with small to large businesses, company leaders and individual entrepreneurs to achieve more profitability but the dream that lies after.

TAKING THE BOARDROOM BY STORM

Using her practical street-savvy style, Dora harnesses her ability to fuse real-life testimonials along with a conversational speaking style to connect with audiences on an individual level. Her speaking topics communicate universally across a broad range of industries and individually with those at every level of their career. Dora L. Raine has logged hundreds of business hours coaching, speaking, and wading knee-deep in the trenches with applicable business experiences. Her view is radically different, candidly sharing with her audiences that business leadership is a moment-to-moment choice and not about job title or possessions.

WOULD YOU DO BUSINESS WITH YOURSELF?

Drawing on her vast experience as a successful corporate executive, businesswoman and career coach, Dora candidly shares with her audience both the steps of success and devastating pitfalls that business leaders frequently can make when seeking profitability alone. Her view is radically different, in that business leadership is a moment-to-moment choice and not about job title or possessions. Encouraging her audience to look deeper introspectively at their business presence, goals and strategies, Dora asks, would you do business with yourself? Dora excels in focusing on business operations, leadership, success strategies, and leaving a legacy.





SELECTED SPEAKING TOPICS:

• **Operations Happens Whether I Like It Or Not-** Too many business owners get lost in the weeds and the daily tasks. Success only comes with thinking outside of the box and expanding your business by implementing automated systems and putting procedures in place. Dora draws from her deep experience to offer tools attendees can use right away to exponentially improve their businesses.

• **Did You Start A Company or Just Buy A Job?-** Dora has seen time and time again business owners working harder than ever in their new business without actually running their operations. The Entrepreneurial Spirit is about building something, not being buried in tasks. This talk is all about the advantages of reaching that vision of a successful future.

• **Business Operations: The 7 Differences Between Working ON Your Business and IN Your Business-** The old cliché about not seeing the forest for the trees happens every day to business owners and managers. It's easy to get bogged down by to-do lists and putting out fires and pushing crucial plans to another day. In this talk, Dora helps create benchmarks and strategies to make sure business people manage growth instead of staying buried in minutia.



• **12 Ways to Increase Revenue without Losing Your Staff or Your Mind-** When growing a business, we discover we can't be all things to all people. So we learn to delegate and outsource. Dora empowers business owners and management with real world tools that help manage staff and operations and build leaders and teams.

• **We Only Live Once: 7 Methods To Make it Count; Taking the Risk to Be Your Best-** In life and in business, those that succeed make it a habit of sticking their necks out; standing out from the crowd by being different. Dora teaches the benefits of smart, strategic risk taking. She shares ways to take calculated risks with a stronger outcome when implemented.

• **Splitting Yourself Up: The 7 Necessary COO Personalities-** There's a reason successful businesses have a Chief Operating Officer. Different COO's are required for different situations. Sometimes we have to take on more than one of these personalities to foster success. Dora talks about the 7 key roles you or your COO may have to take on to benefit your organization.

Whether your need is for a speaker or business consultant, Dora L. Raine can provide insights and inspiration to you and your team. To Book an engagement now contact Dora at:



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